A practical guide to including Australian partners in FP7 / Horizon2020 projects

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Basics

• Australians can participate in almost every aspect of FP7 / Horizon2020
  – Marie Curie Actions (IRSES, ITN, IIF)
  – ERC (as international team members)
  – Cooperation (as full partners)

• Cooperation funding: a Community financial contribution may be granted provided that it is essential for carrying out the indirect action


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Statistics

- Group of Eight (Go8): 50%
- Government ministry/agency: 20%
- Cooperative Research Centres (CRC): 1%
- Australian Technology Network (ATN): 8%
- Innovative Research Universities (IRU): 7%
- Regional Universities Network (RUN): 1%
- Universities (non-aligned): 9%
- Other: 4%
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- Other: 4%
Australian participation in FP7 (January 2007 – July 2012)

FP7 thematic area

Number of proposals

successful unsuccessful

1. Health 61 34% 26%
2. KBBE 46 41% 9%
3. ICT 90 28% 72%
4. NMP 17 35% 65%
5. Energy 14 50% 50%
6. Environment 28 32% 68%
7. Transport 17 18% 82%
8. SSH 34 9% 91%
9. Spat 3 33% 67%
10. Security 8 25% 75%
11. Euratom 2 100% 0%
12. Infrastructures 24 46% 54%
13. SMEs 6 23% 77%
14. Inco 7 71% 29%
15. Marie Curie 22 18% 82%
16. MC fellowships 268 60% 40%
Strategy

• KBBE, Health & ICT are very international
  – Download ICT capability analysis of Australia from SECAS project www.secas.eu

• Consider niche expertise:
  – Advanced composites (NMP)
  – Hypersonics (Transport)
  – Social innovation (SSH)
  – Border protection (Security)
  – Fusion (Euratom)
Tactics

• Academic & public
  – Established researcher networks – trust
  – Experienced researchers
  – Consider request for EC funds

• Large business
  – Normally via European subsidiary

• SME
  – Difficult (cost, time, administration)
  – Consider also including local university
  – R&D Tax Incentive – one of the most generous
Final tips

• Include travel budget for Australians
• Use proposal agreements that protect the Australian’s IP
• Encourage the Australian partners to involve their admin/management staff early
• Exposure, networks & training!
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